

## Aircraft Owners and Pilots Association of China(AOPA) Membership Guide

1. About AOPA-China

Supervisor

Aircraft Owners and Pilots Association of China (abbreviated as AOPA-China) is the first civil aviation industry association ratified by Civil Aviation Administration of China(ACCA) in 2003, officially registered and established through Ministry of Civil Affairs in 2004. It is the sole legitimate representative of the International Aircraft Owners and Pilots Association(IAOPA) in China(including HongKong, Macao, and Taiwan). AOPA-China is a national non-profit social organization voluntarily established by aircraft owners and pilots nationwide.

**Operational Guidance Authority**: Civil Aviation Administration of China

Register and Administration Authority: Ministry of Civil Affairs Party Construction Authority: Central and National Organs Working Committee

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	Mission: To make contribution towards a strong civil aviation						
>	nation in new era						
	Vision: Help more Chinese fly						
	Qualities: Professionalism,Internationalization, and Readiness to						
5	Serve						
	Concept: Safety, Standardization, Prominence, and Creativity						
	Team: Organized, Disciplined, and Liberated						

Membership						
Individual I	Membership	Entity Membership				
Common Member	Pilot Members	Common Entity Member				
1.Aircraft owners (individuals) ;		1.Aircraft owners (legal entities, clubs, etc.);				
2.Aircraft pilots (includin	2.Aircraft pilots (including UAV pilots) ;		2.General aviation companies and airlines;			
3.Aviation expertsand re	etired pilots;	3. Civil aviationenterprises and organizations;				
4. Experts and profession	4. Experts and professionals in civil aviation		4. Aircraft manufacturing, maintenance and salvage			
administration, maintenance, air worthiness,air		companies;				
traffic control, airport, ar	nd manufacturing:	5.UAV training institutions,UAV system R&D and				
5.University faculty and	students in	manufacturing companies;				

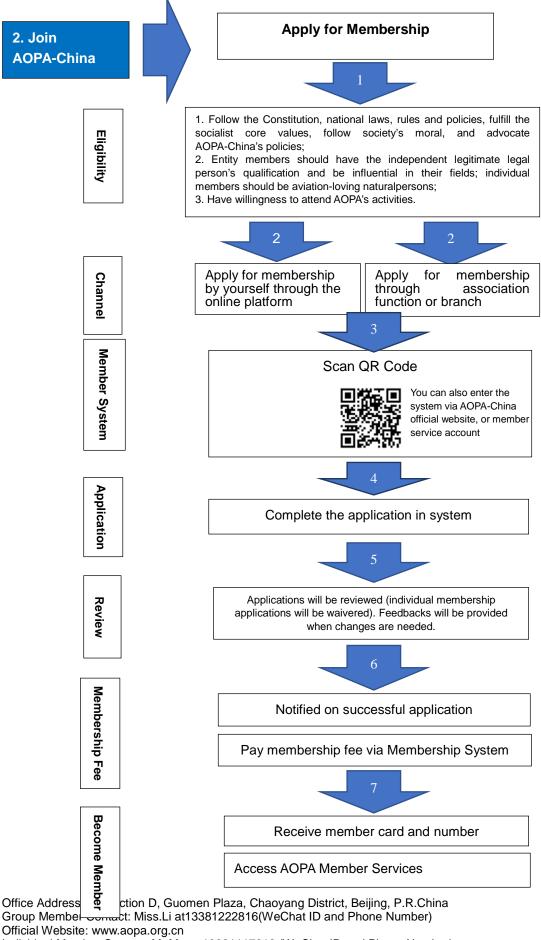
Office Address: 2F Section D, Guomen Plaza, Chaoyang District, Beijing, P.R.China Group Member Contact: Miss.Li at13381222816(WeChat ID and Phone Number) Official Website: www.aopa.org.cn Individual Member Contact: Mr.Mo at 13681117612 (WeChat ID and Phone Number)



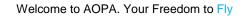
aviationareas;	6.Part141 flight training organizations;
6.Aviation-loving interdisciplinary entrepreneurs	7.Institutions of higher learning, vocational colleges;
and executives;	8.General aviation airports;
7.Experts from aviation research institutions;	9.Emergency rescue, aviation insurance, aviation
8.Aircrafts sales agents;	investment, interdisciplinary companies.
9.Aviation enthusiasts.	

Note: Pilot members shall be properly licensed.

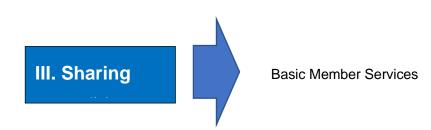




Individual Member Contact: Mr.Mo at 13681117612 (WeChat ID and Phone Number)







In order to streamline the payment process and procedures, offer a better deal to members, and promote healthy development of the Association, with approval of the 4<sup>th</sup>General Assembly, we now offer "Pay 3 Get 5" discount on membership fees to all entity members and individual members, meaning that if you pay the membership fees for three years in lump sum, your membership will be automatically extended to five years.

	Entity Member Service						
Membership Fee		50,000 CNY/Yr	36,000 CNY/Yr	20,000 CNY/Yr	Free (Subject to approval of the Standing Board)		
ltem	Item Member's Right		Director of the Board	Common Entity Member	Honorable Member		
1	Enjoy member's rights according to the policies of the Association	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$		
2	Attend the standing executive council meetings, and vote on significant issues of the Association						
3	3 Attend the executive council meetings, and exercise rights accordingly		$\checkmark$				
4	Receive member's medalaccordingly	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$		
5	Receive the Association's consultancy service(UAV training organizationsetting-up,aircraftairworthiness certification, general aviation airport certification,Part141 flight training organization setting-up, general aviation industrial park planning, airspace application, aviation insurance, aviation talents, among others)	$\checkmark$	$\checkmark$	$\checkmark$	~		



6	Priority access to experts resources and industrial resources of the Association, right to take part in the association standard setting process, and priority in project cooperation	$\checkmark$	V	V	
7	Attain facilitation in contacting with CAAC and local authorities	$\checkmark$	$\checkmark$	$\checkmark$	
8	Attain the industrial reports compiled by Association and relevantmaterials	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
9	Attain activity information on large-scaledomestic and overseas tours, communication visits, quality certification, training and forum organized by the Association	$\checkmark$	V	V	~
10	Priority right to host, co-host and undertake relevant aviation activities by or on behalf of the Association	$\checkmark$	$\checkmark$		
11	Have opportunitiestospeak and promote inlarge events held by the Association	$\checkmark$	$\checkmark$		
12	Priority service for having member's name, logo and website link published on association's official website, for publishing updates and news articles on official website and WeChat account, and enjoying discounted service on promotion plans, schemes and video, etc.	$\checkmark$	$\checkmark$	V	$\checkmark$
13	Attend airplane exhibitions or professional conferences held by the Association for free or at discounted rate	$\checkmark$	$\checkmark$	$\checkmark$	
14	Apply to join a branch or professional committee under the Association for free	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
15	Initiate a branchunder the Association	$\checkmark$	$\checkmark$		
16	Aviation professionals from an entity membercan become individual member correspondingly for free	100 people	50 people	20 people	
17	Use the Association's training facilities and hold training or conference for free	3 times	twice	once	
18	Purchase aviation cultural products with discounts	$\checkmark$	$\checkmark$	$\checkmark$	
19	Discounts on member activity base access and activities	$\checkmark$	V	V	



## Welcome to AOPA. Your Freedom to Fly

20	Others(customized to member demands)		$\checkmark$	$\checkmark$	$\checkmark$
20	Others(customized to member demands)	v	v	v	v

Individual Member Service						
Fee Standards			360 CNY/Yr			
Eligibility	Having paid for 1-year membership when first becoming a member, or renewing 1-year membership if discontinued	Secondyear ofmembership or having paid for two-year membership when first becoming a member	Third to fourth year of membership, or having paid for three to four years membership when first becoming a member	Fifth year of membership(not as a gift) or having paid for five-year membership when first becoming a member(not discounted)	Membership for more than five years or having paid for five-year membership when first becoming a member	
Member Privileges	★ কলক One star member (AOPA Star Card)	★★ Two stars member (AOPA Silver Card)	★★★ Three stars member (AOPA Golden Card)	★★★★ Four stars member (AOPA Platinum Card)	★★★★ Full stars member (AOPA Diamond Card)	
Member'sRights per AOPA Policies	Right to elect, right to be elected and right to vote; the right to know, advice and supervise the Association's work; attend theAssociation's activities and have priority access to our service; and freedom to withdraw from the Association	Right to elect, right to be elected and right to vote; the right to know, advice and supervise the Association's work; attend the Association's activities and have priority access to our service; and freedom to withdraw from the Association	Right to elect, right to be elected and right to vote; the right to know, advice and supervise the Association's work;attend the Association's activities and have priority access to our service; and freedom to withdraw from the Association	Right to elect, right to be elected and right to vote; the right to know, advice and supervise the Association's work;attend the Association's activities and have priority access to our service; and freedom to withdraw from the Association	Right to elect, right to be elected and right to vote; the right to know, advice and supervise the Association's work;attend the Association's activities and have priority access to our service; andfreedom to withdraw from the Association	
Member Card	Virtual Card	Virtual Card, Physical Card	Virtual Card, Physical Card	Virtual Card, Physical Card	Virtual Card, Physical Card	



Member Present	AOPA star card enrollment present	AOPA silver card enrollment present	AOPA golden card enrollment present	AOPA platinum card enrollment present	AOPA diamond card enrollment present
Member Level	_	Silver card member	Golden card member	Platinum card member	Diamond card
Present	_	present	present	enrollment present	enrollment present
Year-end Present	(Paid Shipping)	(Paid Shipping)	(Free Shipping)	(Free Shipping)	(Free Shipping)
Outstanding Member Certificate	-	-	-	$\checkmark$	$\checkmark$
Consultancy Service	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Member-only Salon, Training, etc. (for free or discounted)	Free or 12% discount	Free or 15% discount	Free or 20% discount	Free or 25% discount	Free or 30% discount
Eligible to be a candidate for representative member	-	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Invited to attend General Assembly	-	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Eligible to be a candidate of individual director	-	-	-	$\checkmark$	$\checkmark$
Invited to attend Association's annual meeting and other activities	-	-	$\checkmark$	$\checkmark$	$\checkmark$
Right to download and access exclusive resources	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Domestic pilot license custody service				V	$\checkmark$



Overseas private pilot license transferred to Chinese license				$\checkmark$	$\checkmark$
"AOPA Member's Home" WeChat shop discounts	12% discount	15% discount	20% discount	25% discount	30% discount
Discounts on member base's tickets and activities, and on enrollment fee of UAV training associations	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Membership customized promotion service (looking for job/friend/product display, etc.)		$\checkmark$		V	$\checkmark$

## Notes :

1. The membership qualifications will be recalculated if your membershiphas ceased for more than one year;

2. The virtual cards of every level of individual membershipare all of the AOPA card style. Please refer the pictures above for the design of physical cards;

3. Member's presents are subject to changes according to real situation;

4. Year-end presents are customized by the Association. We will prepare and have them delivered every December;

- 5. In principle, platinum card and diamond card members are eligible for outstanding individual member certificate. The main evaluation indicators are the activeness of activity participation, the activeness in member chat group, and the contribution of suggestions and advices;
- Consultancy services include UAV pilot license test, civil aircraft pilot license test, domestic pilot license transfer, foreign pilot private license transferred to Chinese license, insurance consulting, among others;
- Regarding the domestic pilot license custody service and foreign pilot private license transfer service, please see details in "Member Express" section of "AOPA-China Member" WeChat public account;
- 8. Members can enjoy a 12% discount on ticket to the membership activity base Chengdu Lichao Aviation Museum; and enjoy a discount on UAV pilot registration feewithShanghai HandongHaoxiang Aviation Technology Co., Ltd. and Guangdong NengfeiUAV Training Co., Ltd. For specific discount information, please refer to in "Member Express" section of "AOPA -China Member" WeChat public account;
- 9. Member-only resources can be downloaded from Member Center;
- 10. For details about member's activities, please check the WeChatgroup or "AOPA-China Member" subscription notifications;
- 11. If you needcustomized promotion services, please contact our staff.

## Note: Scan OR Code to Apply for Membership



